



SBC Limited and Subsidiaries Group

Unaudited Results for the six-month period ended 30 June 2023

(Incorporated in the Kingdom of Eswatini
Reg. No. 473 of 2011)
ISIN Code: SZE000331031 Share Code: SBC
Listed on the Eswatini Stock Exchange

HIGHLIGHTS OVER THE PERIOD *(June 2023 compared to June 2022)*

Group revenue
growth **▲13.9%**

Group earnings
per share **▼40%**

Consumer lending
revenue **▲14.4%**

Loan book
growth **▲17.1%**

Management remains optimistic that the SBC Group, after the investments made in the necessary human resources and other processes as well as the dedicated focus on liquidity management, is well positioned to navigate the ever-challenging environment as well as capitalise on new opportunities that may present itself. Management is confident that SBC will continue to deliver favourable, above inflationary returns to its shareholders for the foreseeable future.

Figures in Emalangeni	6 months to 30 June 2023 Reviewed	12 months to 31 December 2022 Audited	6 months to 30 June 2022 Reviewed
CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME			
Revenue	209 789 801	381 091 524	184 216 490
Operating expenses	(85 419 116)	(154 961 737)	(68 222 911)
Impairment loss on loan and advances	(7 935 603)	(20 968 220)	(6 395 023)
OPERATING PROFIT	116 435 082	205 161 567	109 598 556
Other income	45 663 589	78 697 674	36 988 170
Finance costs	(130 943 388)	(226 207 673)	(107 590 447)
PROFIT BEFORE TAXATION	31 155 283	57 651 568	38 996 279
Taxation	(14 174 225)	(7 045 886)	(9 587 099)
PROFIT FOR THE PERIOD/YEAR	16 981 058	50 605 682	29 409 180
Other comprehensive income	-	-	-
TOTAL COMPREHENSIVE INCOME	16 981 058	50 605 682	29 409 180
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Owners of the parent	16 982 685	50 597 568	29 405 447
Non-controlling interest	(1 627)	8 114	3 733
	16 981 058	50 605 682	29 409 180
Earnings per share (cents)	18	52	30
Headline earnings per share (cents)	18	52	30

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION			
ASSETS			
NON-CURRENT ASSETS			
Investment property	345 302 763	344 961 861	337 729 827
Property, plant and equipment	4 257 307	3 738 376	7 867 740
Goodwill	209 448 253	209 448 253	209 448 253
Intangible assets	4 690 615	4 519 043	-
Amounts owing by related parties	105 016 376	231 366 492	190 878 099
Other financial assets	105 354 270	-	-
Deferred tax asset	35 309 108	32 273 638	22 564 622
Loans and advances	1 058 218 041	958 232 848	893 737 665
Right of use assets	4 697 901	4 988 047	4 516 650
	1 872 294 634	1 789 528 558	1 666 742 856
CURRENT ASSETS			
Amounts owing by related parties	512 947 226	421 771 770	402 214 048
Other financial assets	10 111 854	-	-
Current tax receivable	1 589 601	1 795 114	-
Work in progress	766 076	169 203	4 854 108
Loans and advances	322 612 267	296 244 847	285 085 732
Trade and other receivables	53 077 747	43 383 600	39 352 582
Cash and cash equivalents	94 648 036	159 080 937	53 630 649
	995 752 807	922 445 471	785 137 119
	2 868 047 441	2 711 974 029	2 451 879 975

TOTAL ASSETS			
EQUITY AND LIABILITIES			
EQUITY			
Share capital	348 329 629	348 329 629	348 329 629
Retained earnings	130 569 698	143 587 013	122 397 114
	478 899 327	491 916 642	470 726 743
Non-controlling interest	38 858	40 485	36 105
	478 938 185	491 957 127	470 762 848
NON-CURRENT LIABILITIES			
Amount owing to related parties	246 772 301	155 574 339	-
Other financial liabilities	987 544 140	973 385 324	1 143 582 946
Trade and other payables	11 423 734	11 423 734	-
Lease liabilities	3 142 452	3 584 976	3 052 087
	1 248 882 627	1 143 968 373	1 146 635 033
CURRENT LIABILITIES			
Amounts owing to related parties	284 100 804	31 990 255	4 440 948
Other financial liabilities	836 537 396	1 023 370 685	808 937 194
Current tax payable	3 233 255	3 548 196	8 712 052
Trade and other payables	14 513 114	15 424 587	10 715 780
Lease liabilities	1 842 060	1 714 806	1 676 120
	1 140 226 629	1 076 048 529	834 482 094
TOTAL LIABILITIES	2 389 109 256	2 220 016 902	1 981 117 127
TOTAL EQUITY AND LIABILITIES	2 868 047 441	2 711 974 029	2 451 879 975

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY			
SHARE CAPITAL			
Balance at the beginning of the year	9 649	9 649	9 649
	9 649	9 649	9 649
SHARE PREMIUM			
Balance at the beginning of the year	348 319 980	348 319 980	348 319 980
RETAINED EARNINGS	348 319 980	348 319 980	348 319 980
Balance at the beginning of the year	130 569 698	143 587 013	122 397 114
Dividends declared	143 587 013	123 007 916	123 007 916
Profit for the year	(30 000 000)	(30 000 000)	(30 000 000)
Other movement	16 982 685	50 597 568	29 405 447
Share option charge	-	(18 471)	-
	-	-	(16 249)
NON-CONTROLLING INTEREST			
Balance at the beginning of the year	38 858	40 485	36 105
Movement for the year	40 485	35 476	35 476
	(1 627)	5 009	629
TOTAL EQUITY	478 938 185	491 957 127	470 762 848

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS			
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from/used in operations	284 834 827	(83 511 446)	(191 640 627)
Interest income	40 683 240	76 007 752	34 449 821
Interest paid	(130 943 388)	(213 292 335)	(107 590 447)
Tax paid	(11 820 342)	(20 604 944)	(6 633 101)
NET CASH USED IN OPERATING ACTIVITIES	182 754 337	(241 400 973)	(271 414 354)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment	(1 205 150)	(2 259 793)	(5 494 151)
Proceeds on sale of property, plant and equipment	21 461	58 810	80 601
Expenditure incurred for investment property	(340 902)	(13 370 367)	(6 138 333)
Purchase of other intangible assets	(1 417 068)	(2 648 594)	-
NET CASH USED IN INVESTING ACTIVITIES	(2 941 659)	(18 219 944)	(11 551 883)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from other financial liabilities	49 775 000	328 573 687	864 365 856
Repayment of other financial liabilities	(263 705 309)	(64 783 599)	(671 611 637)
Repayment of lease liabilities	(315 270)	3 159 397	2 587 822
Dividends paid	(30 000 000)	(19 505 580)	(30 003 104)
NET CASH GENERATED BY FINANCING ACTIVITIES	(244 245 579)	247 443 905	165 338 937
TOTAL CASH MOVEMENT FOR THE YEAR	(64 432 901)	(12 177 012)	(117 627 300)
Cash at the beginning of the period/year	159 080 937	171 257 949	171 257 949
TOTAL CASH AT END OF THE PERIOD/YEAR	94 648 036	159 080 937	53 630 649

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8. SEGMENTAL ANALYSIS		Consumer lending segments by geographic region				
Segmental reporting	Eswatini Consumer Lending			Lesotho Consumer Lending		
	30 June 2023	31 Dec 2022*	30 June 2022**	30 June 2023	31 Dec 2022*	30 June 2022**
Revenue	111 760 060	214 419 587	106 042 119	90 511 150	151 936 760	70 704 565
Profit before taxation	28 800 821	55 094 459	34 643 351	23 961 587	45 311 753	52 762 408
Taxation	(13 387 584)	(15 447 693)	(8 412 236)	(6 282 842)	(4 667 714)	(5 474 848)
Profit for the period	15 413 237	39 646 766	26 231 115	17 678 745	40 644 039	15 802 069
Gross advances to customers	774 982 180	729 046 200	738 409 273	646 219 360	563 944 028	476 440 178
Impairment provisions	(25 078 009)	(25 030 279)	(25 495 462)	(15 293 224)	(13 482 254)	(10 521 590)
Net advances	749 904 171	704 015 921	712 913 811	630 926 136	550 461 774	465 918 588
Borrowings	1 902 118 131	1 795 742 545	1 623 185 179	432 187 504	367 921 231	312 724 177
Total segment assets	2 252 078 547	2 163 365 927	1 966 014 260	650 870 207	567 169 109	486 765 950
Total segment liabilities	1 924 000 617	1 820 701 234	1 636 762 995	442 976 217	376 953 864	321 392 575
Equity	328 077 930	342 664 693	329 251 265	207 893 990	190 215 245	165 373 275

The SBC Limited Group ("SBC" or "Group") continues to provide financial solutions to our customer base in both Lesotho, under Lesana Ltd, and in Eswatini trading as Select Ltd. The value proposition targets potential customers, on a salary deduction basis that traditionally have not been supported by the local banking industry and are primarily employed by the state; typically, this includes police, nurses and school teachers.

Select and Lesana has been in the consumer lending business for over 20 years and has been at the forefront in providing the financial means to its markets to access credit while contributing to the improvement of local community development.

Housing remains a fundamental area for the Group with substantial medium to long term growth strategies in place to ensure that future value is realized through an underlying property portfolio. The Group's property portfolio is housed in the Pine Acres stable where a bespoke eco-friendly, lifestyle, housing estate, incorporating a retail center was developed. This is the first of its kind in the Kingdom of Eswatini. We have seen a substantial improvement in the current residential rental offering, consisting of 147 units which achieved an occupancy rate of 80% as at 30 June 2023 (June 2022: 70%) resulting in a 14% growth in occupancy since the comparable reporting period.

Complementing our existing 147 completed residential apartments and the 8 Embassy Town Houses will be the next development of affordable 1- and 2-bedroom units, these will be specifically designed and build for:

- Conventional straight sale (under the sectional title act).
- Additional investment property as rental stock.
- "Rent to Own" which will be provided by the Select Group to successful applicants. This offering will be another first in Eswatini and will provide opportunities for home ownership to a sector of the market that has traditionally not qualified, due to restrictions in traditional bank finance.

As a result of the success of our initial retail offering, management has initiated the development of Retail 2. This new development is planned for quarter one of 2024 which will incorporate approximately 5,500 sqm of lettable space and will complement our current retail development. Retail 2 is planned on a feasibility of approximately 3 times the existing retail offering's monthly rental income.

COMMENTARY CONT.

CORPORATE ACQUISITIONS

During the period under review, SBC Company acquired the 100% shareholding in Lesana Ltd previously held by Select Ltd. A purchase consideration of E286 000 000, after a fair value was determined by an independent valuator, became payable by SBC Ltd to Select Ltd. The sale resulted in Select Ltd recognising a profit out of the sale of its investment of E260 140 951. Select Ltd then utilised these profits to declare a dividend of E260 140 951 to SBC Ltd, partially offsetting the E286 000 000 purchase consideration.

As at reporting date SBC Ltd owed E25 859 049 to Select Ltd resulting from this corporate transaction. Subsequent to the signature date of these financial statements, this outstanding amount of E25 859 049 will be settled by SBC Ltd.

OPERATIONAL REVIEW

The SBC's results for the six-month period ending 30 June 2023 continued to reflect the execution of our strategy to gain market share in all the trading environments we operate in. The success of this strategy has taken a great deal of resilience, hard work and dedication from our people. This strategy ensued in strong favourable growth of 14.4%, for its shareholders with its consumer lending business, on E202.3m (June 2022: 176.7m), this growth was partially offset by higher cost of debt as a result of the higher interest rate cycle the market is currently finding itself in, resulting in a profit after tax performance of E33.1m (June 2022: E42.0m), which was still a credible result in challenging trading conditions. The growth in revenue was mainly driven by